Waypoint Capital Advisors charges a fee based on a percentage of assets under management. As a fee-only advisor, Waypoint Capital Advisors is compensated solely by its clients and does not receive any compensation that is contingent on the purchase or sale of a product. Fees are calculated quarterly, based on the assets under management on the last day of the previous quarter. The fee schedule is as follows:

Total Assets Under Management	**Annual Fee**
First $1,000,000	1%

$1,000,001-$5,000,000

0.8%

$5,000,001-$10,000,000

0.6%

$10,000,001	-	$20,000,000

0.4%

$20,000,001 and over

Negotiable

Alternative fee arrangements may include a flat fee and/or an hourly fee arrangement or a combination of these options. The client signs a Client Agreement (CA) outlining the services that WCA will provide and the compensation Waypoint Capital Advisors will receive. Waypoint Capital Advisors does not provide tax or legal advice and manages client's portfolios on a discretionary and non-discretionary basis.

As a Registered Investment Advisor we are held accountable to a fiduciary standard of care. We are required to act in our clients best interest at all times. By acting as a fiduciary we are required to discuss any potential conflicts of interest. We believe the benefit to our clients is a partnering environment where trust is built cumulatively over time.